

**United
Way**



Santa Barbara County

SPECIAL ISSUE

Honoring Paul Didier's
Remarkable 42 years
as CEO of United Way
of Santa Barbara County

see page 4

2016 Impact Report

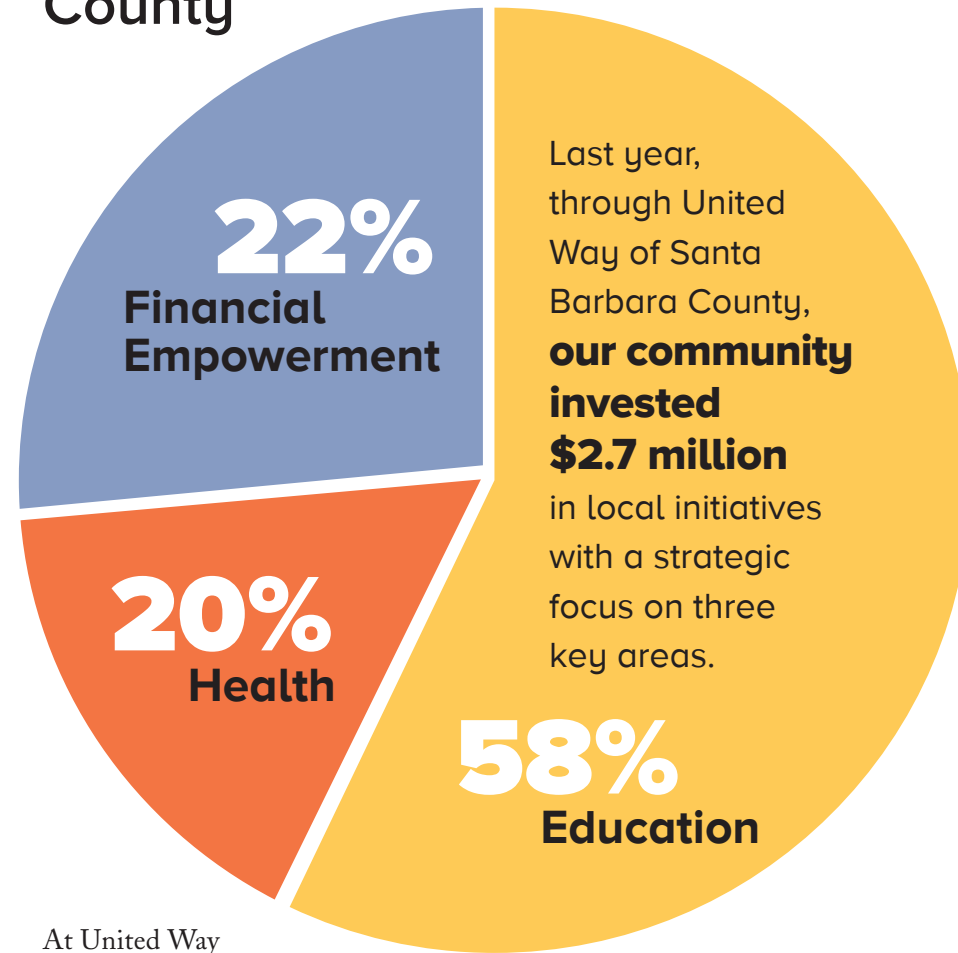
Building Better Futures Together

2016 Impact Report

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MAKING A DIFFERENCE

for everyone who lives in Santa Barbara County



At United Way of Santa Barbara County we innovate and work smarter to make life better for children, families, and seniors in our community. We create and manage strategic partnerships with hundreds of local organizations and agencies to connect strengths, multiply resources, and implement the best plans and programs that will **improve education, health, and financial empowerment throughout Santa Barbara County.**

As usual, our 2016 Impact Report details the progress of our programs and initiatives, and allow us to acknowledge the generous support of the donors, volunteers, and partner organizations who make our work possible. This year, we're also saying a special thank you to Paul Didier, our CEO for the past 42 years, who will be stepping down next year. We are proud of all he has accomplished and congratulate him on a job well done!



Fun in the Sun

51% of the students in this six-week summer learning program advanced by half a school year or more in English Language Arts.



United for Financial Empowerment

Over 3,100 local low-income families received a total of more than \$4.3 million in income tax refunds.



United for Health

Local families saved more than \$1.7 million on prescription drugs and health services.



United for Literacy

4,500 K-12 students throughout our county are reading at higher grade levels with better comprehension.



Kindergarten Success Institute

71% of the preschoolers in this program mastered new skills that will help them succeed in school.



United Learning Center

Students advanced up to four grade levels in reading and made great strides in math.



Celebrating Paul Didier's 42-Year Commitment to Our Community

Dear Friends,

After 42 years, it is time for me to say goodbye and step down as United Way of Santa Barbara County's CEO. Throughout the years, I have worked with so many wonderful and caring people—from hundreds of staff and board members, to more than a thousand community service partners, and tens of thousands of volunteers.

Together we have raised more than \$130 million and improved the lives of hundreds of thousands of Santa Barbara County residents and their neighborhoods. It is abundantly clear that none of us could have done this alone. By supporting one another in numerous ways, we have been able to create award-winning programs that are responsible for countless success stories.

What I value most is the opportunity to have met, worked with, and learned from such a vast array of board members, staff, volunteers, and community partners. I am humbled by their dedication, hard work, and determination against incredible odds. They never fail to focus on making life better for those in our community who are in need.

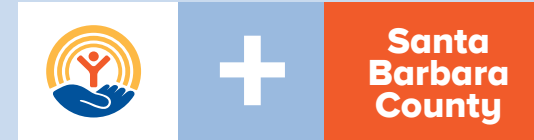
Although I am stepping down as CEO, I will not be retiring from serving others. I have spent my adult life in community service and will continue, as I also look forward to continuing so many cherished friendships.

The future of United Way of Santa Barbara County is bright and promising. I am pleased to announce the United Way Board of Directors has selected Steve Ortiz, a dedicated 11-year executive of United Way, to take the reins as CEO in March 2017.

I will always be grateful for the support and friendship I have received over the last four decades. I thank you all for this extraordinary adventure.



G. Paul Didier, CFP, MBA
President and CEO
United Way of Santa Barbara County



In 1975, when Paul Didier became CEO of United Way of Santa Barbara County, Gerald Ford has just become president, the average home cost \$25,000, and gas was 50 cents a gallon.

Those aren't the only things that have changed. Here are a few of the ways United Way of Santa Barbara County (UWSBC) has grown and evolved over the last four decades with Paul Didier at the helm.



Went from three employees in a 500 square-foot rented office to 20 full-time and 70 seasonal employees in an 8,000 square-foot building owned by UWSBC.

Developed a volunteer-driven grantmaking process to fairly and quickly distribute donated funds after the disastrous Painted Cave Wildfire. The grantmaking process developed by UWSBC was later used as a model by the United Way of New York City to distribute funds raised for 9/11 relief.

Led the first ever county-wide assessment of what our community's goals should be over the next decade—a process that took 18 months and involved interviewing more than 6,000 local residents.



Developed a set of focused and highly effective programs and initiatives that bring different groups together to meet pressing community needs.

These programs are unique to Santa Barbara County and exist nowhere else:

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United for Health page 15



While national statistics on volunteering have declined, the number of volunteers working with UWSBC has grown. For many years UWSBC has had the largest ratio of volunteers to population of any United Way in the U.S.



Established an \$8 million endowment with \$6 million in future commitments. UWSBC was the first United Way in the country to establish an endowment, starting a growing trend.



Fun in the Sun

Now in its 20th year, Fun in the Sun (FITS) is a six-week summer learning program for local academically and financially at-risk children and their families. This year, FITS served 300 children and 200 parents. It's Santa Barbara County's oldest and largest public and private partnership dedicated to the long-term improvement of the lives of low-income children and families. Nationally recognized for innovation and excellence, Fun in the Sun was developed by United Way of Santa Barbara County to meet the unique needs of our community.



Fun in the Sun directly addresses summer learning loss and the resulting achievement gap between low-income students and their middle to upper income peers. The program brings together the best hands-on, project-based services and ideas from more than 70 local public and private organizations, and assembles more than 600 local volunteers to deliver them.

The results are extraordinary. In 2015, 93% of FITS participants maintained or improved their literacy skills—according to pre- and post-program assessments. The results have been so outstanding that in 2012, FITS won the National Excellence in Summer Learning Award from the National Summer Learning Association, an affiliate of Johns Hopkins University and the nation's leading research body on summer learning.

Making Life Better for At-Risk Children and their Families

The program has been designed to have lasting positive impact on the lives of at-risk children. We have learned that in order to achieve this goal, we must engage parents as well as children. That's why we require parents or guardians of Fun in the Sun participants to attend five parent education sessions during the course of the program. In addition to parenting skills, the sessions cover topics—like wellness and financial empowerment—that benefit the entire family.

We also ask each participant's family to contribute a small portion of the program's \$1200 per-child cost. While the donation is voluntary, participation in the parenting sessions and attendance at FITS sessions is not. This approach helps to ensure that both parents and children are truly committed to working toward a brighter future.



Throughout the Program, FITS Participants Benefit from

- Adult Mentorship
- Character Values & Education
- Courtesy & Manners
- Daily Reading, Writing, and Math Instruction
- Environmental Education
- Expression through the Arts
- Family Fun Nights
- Financial Literacy Training
- Field Trips
- Health Services
- Healthy Lunch and Snacks
- Martial Arts
- Nutrition and Health Education
- Parent Education Seminars
- Public Speaking Exercises
- Self-Esteem Building Activities
- Service Learning Activities
- STEAM* Educational Activities
- Swimming Lessons
- Team-Building Exercises

*The STEAM curriculum includes educational activities in science, technology, engineering, art, and math.



Fun in the Sun

Santa Barbara County's Home-Grown Program Has Gained a Glowing National Reputation

1996

Fun in the Sun began as a drop-in recreational program for 20 young students at Ortega Park in Santa Barbara. It was originally a collaboration of three agencies designed to provide a safe environment for children who would otherwise be unsupervised.

1998 to 2000

FITS broadened its scope to include academic components, family support services, and the Lunch Bunch volunteer mentorship program (see next page).

2001 to 2003

FITS branched out to Goleta and Santa Barbara's Westside, serving nearly 200 children, including youth ages 13-17 through a new Counselor-in-Training program.

2007 to 2009

FITS expanded to a new site in Carpinteria, which enabled it to serve a record-breaking 364 participants and their families.

2010

FITS became one of just 13 organizations out of 2,000 applicants nationwide to receive a federal grant from the Corporation for National and Community Service to incorporate service-learning. A fifth FITS site was opened in Guadalupe.

2011 to 2012

As part of a strategic plan to create a world-class program, FITS introduced daily structured Power Reading sessions and new STEAM curriculum components. In 2012, the National Summer Learning Association (an affiliate of Johns Hopkins University) awarded FITS the Excellence in Summer Learning Award as best in the country.

2013 to 2015

FITS expanded to Santa Ynez and introduced Power Math and new junior high school curriculum components.

Today

FITS provides comprehensive and integrated academic, behavioral, and social skill development services to 300 participants at five south Santa Barbara County sites each year. The partnership has grown to include more than 70 service delivery partners, over 20 funding partners, and more than 600 community volunteers. With the community's support, 97% of 2015 Fun in the Sun participants actually improved their literacy skills instead of losing three months of prior skills (the average summer learning loss experienced by lower-income students each summer).



We sincerely thank all of Fun in the Sun's past and present partners, funders, and volunteers. You made these outstanding results possible, and you have changed the lives of thousands of FITS participants over the last 20 years!

Fun in the Sun Lunch Bunch It's Like Show and Tell for Adults



This very popular volunteer opportunity brings local professionals and community members in to serve as mentors to Fun in the Sun scholars during the lunch hour. Volunteers find engaging with the students while explaining their professions and careers to be extremely rewarding. And, our students become aware of options and opportunities they never knew existed. For some, these sessions ignite dreams that set them on the path to a brighter future. Last year, more than 500 volunteers participated as Lunch Bunch Mentors—to the benefit of everyone involved.

2016 Lunch Bunch Teams Included PARTIAL LISTING

Abaco	Invoca
AGIA	Lockheed
Agilent	MacFarlane, Faletti & Co.
Bartlett, Pringle & Wolf	Montecito Bank & Trust
BioIQ	Nordstroms of Santa Barbara
Brown & Brown Insurance	Northern Trust
Carpinteria Morning	RightScale
Casa Dorinda	SB Scholarship Foundation
City National Bank	SBCEO
Cottage Health System	SEE International
Conversant Summer of Service	Sientra, Inc.
Damitz, Brooks, Nightingale, Turner & Mirrisset	Team TrueVision
Deckers	The Zia Group
Hearts of Bacara	Union Bank
	Venoco
	Wells Fargo



YOU CAN HELP

Make More Fun Happen

Even with the support of 70 non-profit organizations and 600 volunteers, it's expensive to provide a program as comprehensive and varied as Fun in the Sun.

At a cost of \$1,200 per student, the six-week summer learning program serves at-risk children and their parents at five sites throughout the County. Unfortunately, a lack of sufficient funding has left us with long waiting lists at each of our five sites.

Fun in the Sun participants are organized into "pods" of 12 students each. A \$15,000 donation would finance the creation of a whole new pod at one location—and make a lasting difference in the lives of a dozen children and their parents.



To learn more about United for Literacy visit unitedwaysb.org/ufl



2016 Fun in the Sun Donors

\$10,000 +

AGIA Affinity Services
 County of Santa Barbara Behavioral Wellness Department
 Edison International
 The Errett Fisher Foundation
 Lady Leslie Ridley-Tree
 Lillian Lovelace
 Santa Barbara Foundation
 Maryan Schall
 Volentine Family Foundation
 Weingart Foundation
 John and Virginia Wigle

\$3,000 – \$9,999

Assistance League of Santa Barbara
 Bank of America
 The Coeta & Donald Barker Foundation
 Ron and Marlys Boehm
 Cox Communications
 Deckers Outdoor Corporation
 Herbert and Gertrude Latkin Foundation
 Montecito Bank & Trust
 Rotary Club of Santa Barbara Charitable Foundation
 Towbes Foundation
 UCSB Associated Students
 Union Bank
 Valley Foundation

\$1,000 – \$2,999

Mr. Vince Caballero
 Ms. Julia Delgado
 City of Goleta
 Ms. Tina Hansen McEnroe

Robert and Joan Hollman
 Steve and Amber Ortiz
 Jim and Stephanie Sokolove
 Mr. Michael Towbes
 Village Properties
 William E. Weiss Foundation
 Bernie and Maureen White

\$1 – \$999

Mrs. Susan R. Aguilar
 Ms. Magda Arroyo
 Mr. Scott Black
 Mr. Bob Bogle
 Ms. Merryl Brown
 Ms. Julie Capritto
 Ms. Gina Carbajal
 Mr. David Daniel
 Ms. Gwen T. Dawson
 Direct Relief International
 David Edelman
 Mr. and Mrs. Bob Ehrmann
 Ms. Diana Gleason
 Ms. Rebecca Golgert
 Jim Garcia and Erin Graffy
 Ms. Betsy H. Green
 Ms. Marilu Greene
 Judy Guillermo-Newton
 Leo P. Hamill
 Ms. Stina Hans and Mr. Joel Kreiner
 Jeff and Julie Harris
 Mr. Michael Hausknost CFP
 Mr. Cody Howen
 Mrs. Tracy Jenkins
 Mr. James P. Kennett
 Mr. Shawn Kevin Kiehn

Alex Koper III
 Mr. David G. Kronen
 Mr. Zenitra Kumar D.D.S.
 George S. Leis
 Cliff and Diane Lundberg
 Ms. Sharyn Main
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 Mr. Robert Ludwig Muhr
 Mrs. Krista Munizich
 Mr. Bob Nelson
 Mike & Eileen O'Brien
 Mr. Ken Oplinger
 Ms. Jamie Perez
 Ms. Cindy Pollard
 David and Cristina Prichard
 Kurt and Nancy Ransohoff
 Ms. Ashley Raum
 Ms. Lisa Rivas
 Robert and Dominique Samario
 Mr. Jonathan W. Schooler
 Mrs. Adrienne Schuele
 Jean K. Schuyler
 Ms. Christina Sistrunk
 Mr. Bradley J. Smith
 Mr. Craig B. Springer
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 Mr. Bruce A. Stevens
 Marshall H. Turner, Jr.
 US Bank
 Dr. Mary Jean Vignone
 Ms. Leslie A. White
 Ms. Peggy P. Wiley
 Jim and Marcia Wolfe
 Mr. and Mrs. Craig Zimmerman
 2 Anonymous Donors



2016 Service Delivery Partners

A Different Point of View
 Aliso Elementary School
 American Indian Health & Services
 American Red Cross Santa Barbara
 Arts for Humanity
 Assistance League of Santa Barbara
 Buellton Union School District
 Cachuma Lake
 Cancer Center of Santa Barbara with Sansum Clinic
 Carpinteria Library
 Carpinteria Unified School District
 Casa Dorinda
 City of Buellton Parks and Recreation
 City of Carpinteria
 City of Carpinteria Aquatics
 City of Goleta
 City of Solvang Parks and Recreation
 College School District
 Cornelia Moore Dental Foundation
 Cottage Health
 County of Santa Barbara
 County of Santa Barbara Behavioral Wellness
 Direct Relief International
 Dr. Neil Mietus
 East Side Library
 Easy Lift
 EduCraft Circuit Craft Circuitry
 El Camino Elementary School
 Everybody Dance Now
 Explore Ecology

Fairview Gardens
 Family Service Agency
 Foodbank of Santa Barbara County
 Franklin Elementary School
 Friendship Adult Day Care Center
 Girl Scouts of California's Greater Coast
 Goleta Union School District
 Harding Elementary School
 Key Class
 La Cumbre Junior High School
 Lockheed Martin
 MarBorg Industries
 Martial Arts Family Fitness
 Montecito Bank and Trust
 Music Academy of the West
 Nature Track
 Notes for Notes

Oak Valley Elementary School
 Partners in Education
 Pleasant Valley Schoolhouse
 Police Activities League
 Red Feather Ball
 RRM Design Group
 Safety Matters Certified Training
 Sandy Point Ink
 Santa Barbara Eyeglass Factory
 Santa Barbara Public Library
 Santa Barbara Sailing Center
 Santa Barbara School of Music
 Santa Barbara Sport Fishing
 Santa Barbara Unified School District
 Santa Ynez Elementary
 Santa Ynez Valley Foundation
 Santa Ynez Valley People

Helping People
 SB Airport Community Education
 SBUSD- Nutritional Services
 Scholarship Foundation of Santa Barbara
 Solvang Friendship House
 Stand Tall
 Student Transportation of America
 Sub Zero Ice Cream & Yogurt
 Surf Happens
 UCSB
 UCSB Science Camp
 US Bank
 Veggie Rescue
 Vista del Monte Retirement Community
 Westmont College
 Wildling Museum
 YMCA Montecito Family Center

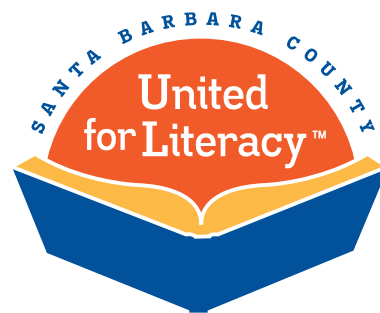




United for Education

We know that a good education is one of the foundations of a successful life. United Way of Santa Barbara County has developed a range of innovative programs that help to realize a good education for those in our community who are academically and financially at risk.

United for Literacy



Since this educational partnership's inception in 2009, United for Literacy has helped more than 4,500 local children, families, and seniors improve literacy skills. Working with 48 different schools, six non-profit organizations, and three local businesses, United for Literacy offers a unique combination of services that boost reading levels and improve graduation rates. More

than 75 percent of all program participants advancing two or more reading grade levels each semester. In addition to research-based literacy advancement techniques, United for Literacy takes advantage of sophisticated, common core standards aligned, online educational software. The Power Reading Program utilizes Lexia and Reading Plus software to serve learners from pre-K to adult levels. The Power Math Program is an accelerated math improvement tool for grades K-6. The key to these programs' success is that they all provide individualized and highly customized instruction for each learner. Students become engaged as they gain new skills and advance at their own pace.

To learn more about United for Literacy visit unitedwaysb.org/ufl

Kindergarten Success Institute



This important program fills a rapidly expanding need. Local teachers tell us that often more than half of their students start kindergarten without the most basic knowledge of numbers, shapes, and colors; the ability to use scissors, sit in a circle, share, or cope with frustration. Kindergarten Success Institutes take place at 11 different schools for three to four weeks before the school year

begins. Incoming kindergartners learn school-related skills and behaviors that will be essential to their success. For many of these children, catching up to their middle and upper income peers can be extremely difficult. In fact, a great many never do. Kindergarten Success Institutes give them the chance to gain equal footing.



YOU CAN HELP

Spread the Success

United Way of Santa Barbara County currently operates Kindergarten Success Institutes in 11 different schools. Five more schools have asked for the program, but must wait until we acquire the funding. A donation of \$6,500 would expand the program to one additional school, and launch a classroom full of little ones on the path to success.

Parent Success Institute

Many low-income parents feel incapable of influencing their children's education, and depend solely on the schools. So, these disadvantaged children miss early education opportunities and start kindergarten months or years behind their peers. It's a gap that tends to widen during the elementary school years.

Our Parent Success Institute addresses this problem through a series of classes that focuses on positive methods of discipline, effective communication, and fostering a nurturing and positive relationship. Parents become enabled to promote literacy and healthy development throughout early childhood and adolescence.



United for Education

Dolly Parton Imagination Library

More than 60 percent of children in low-income families have no access to books in their homes. United Way of Santa Barbara County increases access to books for children under the age of five through a partnership with the Dolly Parton Imagination Library. This innovative program sends a brand new, age-appropriate book every month to more than 1,400 local families at no charge.

We know that reading to a pre-school child is the single most important way to prepare them for success in school. By placing books selected by educational experts directly into Santa Barbara County homes, we create opportunities for parents and children to spend time together in an enriching way that will pay big dividends down the road.

YOU CAN HELP

Ignite a Child's Love of Reading

We're happy that our partnership with the Dolly Parton Imagination Library brings a new book to more than 1,400 local kids every month. We wish we could do the same for the 300 children still on the waiting list. The annual cost for each child is \$52, of which the Dollywood Foundation pays half. An \$8,000 donation would eliminate the waiting list and bring the joy of reading to hundreds of deserving kids.



Goleta Union School District Literacy Partnership

After four years of excellent results at five Goleta Union Schools, United Way of Santa Barbara County's Power Reading Program is being expanded to all nine schools in the Goleta Union School District. The first phase of the partnership will span a three-year period from August 2016 to August 2019. This district-wide project—with its individualized, research-based literacy tools and techniques—has the potential to significantly improve the futures of thousands of children and their families.



United Learning Center

Effective, Affordable, Personalized Learning Support for K–12 Students



United Learning Center is an innovative fee-based service that provides K–12 students a unique and effective learning experience tailored to meet their specific needs. Highly interactive, internet-based reading and math programs are individually calibrated for every learner.

At United Learning Center, a credentialed school teacher assesses every student before creating a customized learning plan. The teacher monitors students' progress, instructing and coaching them along the way. With a maximum student-to-teacher ratio of four to one, each child receives as much attention as he or she needs. Because United Learning Center is sponsored by United Way of Santa Barbara County, we are able to offer the service at rates 25% below most commercial tutoring companies.

The United Learning Center grew out of the success of United Way of Santa Barbara County's United for Literacy Program. We received inquiries from parents whose children's schools were not participating in that program. They wanted their children to have access to those tools. It was clear that our impact in the community would be multiplied by working with any student who felt they could benefit...and the United Learning Center was born.

To learn more about United Learning Center visit unitedlearningcenter.org



United for Financial Empowerment



The aim of our United for Financial Empowerment Partnership is to increase financial stability in low and moderate-income families (those earning less than \$60,000 for a family of four). Many of them have never filed a tax return, and have nothing put away for emergencies or their children’s education. These are hard-working people who could be financially devastated by something as small as an unexpected auto repair. We employ a variety of strategies to help them achieve financial stability:

Establish and maintain emergency savings accounts by contributing some amount of money from each paycheck. The initial goal is to save \$1,000, with a long term goal of saving an amount equal to six months of living expenses.

Improve financial literacy by attending and graduating from bilingual, IRS-approved community financial literacy programs.

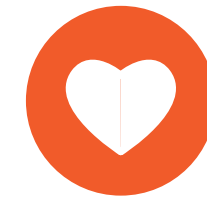
Reduce debt by learning and practicing proven debt reduction techniques.

Fund retirement savings in an IRA with 5–15% of every paycheck

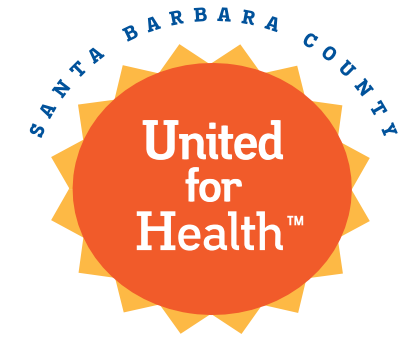
Maximize tax credits and deductions, and eliminate tax preparation costs by using our Volunteer Income Tax Assistance (VITA) and Senior Tax Assistance.

Create, fund, and maintain a tax-deferred college and career savings plan.

To learn more about United for Financial Empowerment visit unitedwaysb.org/fep



United for Health



Our United for Health Initiative combines the efforts of multiple community partners to increase the number of low- income and at-risk Santa Barbara County residents who receive health screenings, preventative care, access to needed services, and prescription medications. The medical services discount program outlined below has been an important part of this program.

Many of Santa Barbara County’s most vulnerable residents—seniors and low-income families—must choose between filling prescriptions or receiving medical services and putting food on the table. To alleviate some of this financial strain and improve the health of those in our community, United Way of Santa Barbara County offers medical services

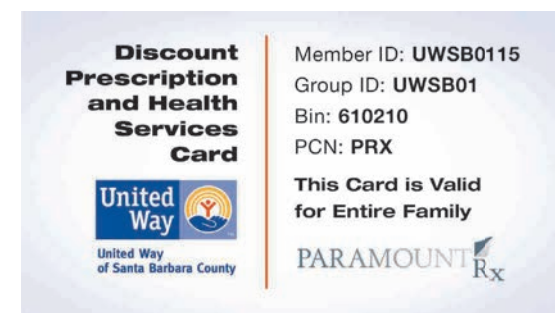
discount cards that let local residents save on prescription drugs, dental work, vision care, hearing supplies and care, lab work, imaging, diabetic supplies, and even veterinary expenses.

In association with AGIA (one of our top employee and corporate donors) and Paramount Rx, we negotiated a deal to provide a Health Services Discount Card that is honored at more than 54,000 pharmacies nationwide.

We then partnered with more than 20 local non-profit agencies to get the cards into the hands of those who

need them most. Participants simply show their card when filling a prescription or paying for qualifying services and receive an automatic discount (currently about 45% off regular cost). This helps to keep chronic conditions from becoming serious, improves the quality of participants’ lives, and reduces the strain on public assistance and emergency medical services.

To learn more about United for Health visit unitedwaysb.org/health





Young Leaders Society

United Way of Santa Barbara County's Young Leaders Society provides community involvement, encourages philanthropy, and develops personal learning opportunities for young professionals. This unique and dynamic group offers its members multiple ways to become involved in community initiatives that make a difference in peoples' lives—all while having fun.

This year alone, over 125 YLS members ages 45 and under contributed over \$60,000 through personal donations and special events to support United Way activities. This program is for young individuals who want to take active and visible leadership roles in community projects, committees and boards. It also serve as a mechanism to promote the work, activities, and initiatives developed by United Way of Santa Barbara County that focus on education, financial empowerment, and health.

David Duarte, who has served on the YLS volunteer Executive Committee since 2010, was named 2015 Young Leader of the Year. Since joining the society, David has completed over 250 hours of volunteer and community service through



UWSBC's Fun in the Sun Lunch Bunch mentoring program, Day of Caring, United We Read, and other YLS activities. As he says, "My experiences as a YLS member are invaluable. It's exciting to see the positive impact of our leaders on the community and on each other. I leave each event energized and inspired to be more involved and proud to be part of a group of such talented and successful people."



Clockwise from upper left: Kelly Schon and Rachel Brown, David Duarte, YLS members volunteering at Fun in the Sun

For more information on the Young Leaders Society, visit unitedwelead.org



Day of Caring

On Saturday, September 15, 2015, more than 1,300 volunteers gathered for United Way of Santa Barbara County's 24th Annual Day of Caring. They included students, families, church and community service groups, and bands of coworkers. In just four hours, improvements valued at \$300,000 had been completed at 50 different work sites. The projects—which took place throughout Santa Barbara, Goleta, Carpinteria, and the Santa Ynez Valley—ranged from landscaping, painting and cleanup to habitat restoration and office work.



Day of Caring Sponsors

KICKOFF SPONSORSHIP

\$4,000+

Albertsons/Vons
Mentor Corporation

CORNERSTONE SPONSORSHIP

\$2,000-\$3,999

Metropolitan Theatres
ExxonMobil
Montecito Bank & Trust
Pacific Coast Business Times
Page Youth Center
ParentClick.com
Karl Storz
Imaging, Inc.

PILLAR SPONSORSHIP

\$1,000-\$1,999

Classic Party Rentals
Cottage Health
Home Improvement Center
K-Lite
Lockheed Martin Santa Barbara
Santa Barbara Independent
Union Bank
Bank of America
Citibank
Orbital ATK

BUILDING BLOCK SPONSORSHIP

\$100-\$999

La Arcada Courtyard
Olio E Limone Ristorante
Stantec (Penfield & Smith)
AMS Entertainment
CASA Magazine
Santa Barbara News Press
The Towbes Group
Hurley Optical
SLO Roasting Coffee Company

For more information on Day of Caring, visit unitedwaysb.org/doc



Red Feather Ball

On December 5, 2015, United Way of Santa Barbara County celebrated its 19th Annual Red Feather Ball at the Four Seasons Biltmore Coral Casino in Santa Barbara. Guests enjoyed cocktails, a silent auction, music before dinner and a live scholarship auction. 2015 Honorees were the Santa Barbara Foundation and Janet Garufis, President and CEO of Montecito Bank & Trust.



2015 honorees Janet Garufis and Ron Gallo, Santa Barbara Foundation

Proceeds from the Red Feather Ball support United Way of Santa Barbara County's national award-winning Fun in the Sun and United for Literacy programs.

For more information on Red Feather Ball, visit unitedwaysb.org/rfb

Red Feather Ball Sponsors

RED FEATHER

Aera Energy

PLATINUM FEATHER

City National Bank
Jim & Stephanie Sokolove
Bob & Val Montgomery

GOLD FEATHER

Montecito Bank & Trust
Santa Barbara Foundation
Santa Ynez Band of Chumash
Indian Foundation
Union Bank

SILVER FEATHER

Casa Dorinda
Cottage Health
John & Susan Hanna
SBCC Foundation

BRONZE FEATHER

Citibank
CSU Channel Islands
Dennis Forster
Juliette Cummins Sponsel
Maryan Schall
Shawn Kiehn, Lexia Reading
Santa Barbara Chamber of Commerce
Susan Matsumoto & Mel Kennedy

PEWTER FEATHER

AGIA Affinity Services
American Indian Health & Services
Banc of California
Ron & Marlys Boehm
Fielding Graduate University

UNDERWRITERS

City National Bank
Bryant & Sons
Reading Plus/The Ware Group
Alan B. Slifka Foundation
John Kochis
Jim & Stephanie Sokolove
Renegade Wines



Annual Awards

On May 18, 2016, United Way of Santa Barbara County hosted its 93rd Annual Awards

Celebration at the Four Seasons Biltmore Hotel. This special dinner recognizes the efforts of local organizations and individuals. Twenty-five awards were presented to volunteers, businesses, schools, and organizations for their community involvement and outstanding support of United Way of Santa Barbara County. The 2016 Annual Awards Celebration was made possible by the generous sponsorship of the Four Seasons Biltmore, Floral Ambiance, Montecito Bank & Trust, and John Kochis.

United for Health Partner of the Year

Cornelia Moore Dental Foundation

Outstanding Day of Caring Partner

Mentor Corporation

Outstanding Fun in the Sun Individual of the Year

Jim Brown

Outstanding Fun in the Sun Organization of the Year

Assistance League of Santa Barbara

Financial Empowerment Partner of the Year

Santa Barbara Police Activites League

United For Literacy Individual of the Year

Barbara LaCorte

United For Literacy Organization of the Year

Goleta Union School District

Community Impact Individual of the Year

Liz Barnitz

Community Impact Organization of the Year

Harding School

Outstanding Leadership Workplace

Cottage Health

Outstanding Employee Campaign Manager for 1-100 Employees

Henry Dubroff

Outstanding Employee Campaign Manager for 100-250 Employees

Vicky MacGregor and Kendra Marmé

Outstanding Employee Campaign Manager for More than 250 Employees

Cottage Health Committee

Outstanding Division Award Education

UCSB

Outstanding Division Award Public

City of Goleta

Outstanding Division Award High Tech

Aera Energy LLC



Cottage Health Campaign Committee led by Kevin Nelson, Chief Compliance Officer & Security Officer

Outstanding Division Award Business

Cox Communications

Outstanding Division Award Finance

Montecito Bank & Trust

Outstanding Division Award Health

Cottage Health

Outstanding Division Award Professionals

Evans, Hardy + Young

Most Outstanding Employee and Corporate Campaign

City National Bank

Outstanding Campaign Cabinet Chair

George Leis

Outstanding Literacy Supporter

Bryan McCabe

Outstanding Literacy Supporter

Lisa Maglione

Outstanding Literacy Supporter

Dan Cooperman



Executive Club

These accomplished local public and private sector leaders are members of United Way of Santa Barbara County's Executive Club. We appreciate the significant contributions they make through their personal and organizational commitment to improving the lives of everyone in our community.



Not pictured:
Jim Bechtel, Managing Director, Alamar Capital Management, LLC BRONZE
George Tharakan, CFA, Chief Investment Officer, Alamar Capital Management, LLC BRONZE



Top Workplaces

Workplace giving is essential to the success of United Way of Santa Barbara County's local community initiatives. Last year, more than 6,000 individuals from 175 workplaces donated to our annual campaign. Here are the largest contributing workplaces.

Organization	Corporate Gift	Employee Gifts	Special Event Gift	Total 2014 Gift	Average Gift	All Stars*
County of Santa Barbara		\$196,884	\$7,296	\$204,380	\$287	66
Cottage Health	\$1,200	\$157,083	\$876	\$159,809	\$274	70
UCSB		\$86,991		\$87,191	\$303	42
AGIA - Affinity Services	\$25,938	\$56,746	\$1,034	\$84,618	\$746	13
City of Santa Barbara		\$44,443	\$3,067	\$47,510	\$312	15
Montecito Bank & Trust	\$14,100	\$19,801	\$9,063	\$42,963	\$319	10
MarBorg Industries		\$39,288		\$40,188	\$242	8
Union Bank	\$16,742	\$10,042		\$26,784	\$5,021	1
Aera Energy LLC	\$25,000			\$25,400		
United Parcel Service	\$1,782	\$18,155		\$19,938	\$226	4
Lockheed Martin Santa Barbara Focalplane	\$1,000	\$11,055		\$18,565		
Community West Bank	\$5,000	\$11,226	\$2,278	\$18,504	\$400	9
Bank of America	\$9,750	\$71,81		\$18,431	\$448	1
Astro Aerospace		\$18,200		\$18,200	\$1,400	7
City National Bank	\$10,000	\$5,590		\$16,090	\$798	3
Westmont College		\$13,581		\$14,231	\$251	4
DuPont Displays	\$3,000	\$10,229	\$800	\$14,029	\$409	6
Santa Barbara City College		\$13,570		\$13,970	\$150	3
Enterprise Rent-A-Car		\$13,311		\$13,311	\$578	5
Wells Fargo Bank		\$13,247		\$13,247	\$339	
Johnson & Johnson	\$10,000	\$2,098		\$12,098	\$190	1
United Way of Santa Barbara County		\$11,904		\$11,904	\$850	6
Orbital ATK	\$2,735	\$8,677		\$11,413	\$160	4
QAD		\$11,062		\$11,062	\$502	5
Casa Dorinda	\$2,500	\$8,306		\$11,006	\$230	3
Nordstrom	\$8,373	\$1,440		\$10,213	\$1,440	1
Edison International	\$10,000			\$10,000		
Costco	\$3,210	\$6,488		\$9,898	\$36	1
Santa Barbara Unified School District		\$8,120		\$8,120	\$102	2
Goleta Sanitary District		\$7,348	\$69	\$7,417	\$334	3
Totals and Averages	\$150,332	\$812,075	\$24,484	\$1,000,501	\$605	293

*Community All Stars have contributed a total of \$500 or more to United Way of Santa Barbara County for three or more consecutive years.



Planned Giving

United Way of Santa Barbara County's endowment provides for the long-range financial health of our organization and its programs. Our seven endowment funds address needs that donors and volunteers have told us are important to our community. Gifts to the endowment are usually the result of careful financial planning designed to benefit both the donor and United Way. Only the income from the

endowment is spent, while the principal is invested to generate support for the needs of future generations.

General Endowment Fund provides resources to respond quickly to challenging conditions in our community and to forge solutions by creating partnerships with other services and organizations.

Long-Term Community Goals Endowment Fund provides a perpetual source of predictable, stable revenues to support the vital services that will achieve the community's long term goals in education, financial empowerment, and health.

Building Endowment Fund keeps our Gutierrez Street home in good repair, helping with maintenance and larger capital needs.

Children's Services Endowment Fund focuses on the needs of children and ensures on-going funding for United Way's unique programs that address the complex issues faced by local children.

STAR Staff Endowment Fund addresses the need to attract, develop, and retain talented staff.

Donor Advised Funds offer an alternative to family foundations, allowing individuals to earmark their charitable investments for specific projects, charitable goals, or areas of concern.

Community Disaster Fund stands ready to help local non-profits as well as local survivors of state and federally declared disasters.

PLANNED GIVING COMMITTEE

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Doiron Financial Associates

Marilyn Anticouni, Esq.
Attorney at Law

Michael J. Bergquist, JD, CFP®
Bergquist Wang, LLC

Dennis Forster, CFP®
The Forster Group
at Morgan Stanley

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Jarrott & Company

Joe Lanza, CPA, AEP
McGowan Guntermann

Suzi Schomer
Montecito Bank & Trust

**Honorary Member
Earl Damitz**

Heritage Club

The Heritage Club was established to recognize those forward-thinking individuals who have made provisions to leave their legacy to this community. By virtue of their generosity to United Way of Santa Barbara County's Endowment, the individuals listed on this page are recognized as members of the Heritage Club in perpetuity.

Jack & Dotsy Adams
Bill & Betty Alexander
Marilyn D. Anticouni, Esq
Dr. Ruth Appleby
Lucy M. Barr
Bartlett Pringle & Wolf
Michael & Jennifer Bergquist
Alma & Jules Bernheim
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Mary B. Hefner
Warren & Kay Hein
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Mike & Elena Johnston
Richard & Linda Johnston
Frank & Barbara Kelly
Arlen & Karen Knight
Mary Ann Kriebel
Richard Kux
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Charles Lucky

Madelon Gail Lucky
Gertrude Orcutt Mann
Anthony & Helen Marquette
Douglas & Marjorie Martin
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Paul Mershon
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Volentine Family Foundation
John & Suzanne Waldmann
Kate Ellen Walker
Sally C. Walker
Hathaway Watson
Klaus & Sophie Winkelmann
4 anonymous members



Outstanding Supporters Karen and Arlen Knight

Arlen and Karen Knight became Heritage Club members in 1992 when they funded a Charitable Remainder Trust (CRT) with Arlen's family business and named United Way as the beneficiary. Selling the business in the CRT was a win/win for their family and for the people of this community.

As Karen's passion for the importance of what United Way is doing within the community grew, she decided to get more involved and became United Way's Leadership Services Officer. Karen shared her enthusiasm for United Way's extraordinary accomplishments during a 15-year career, particularly in the area of improving literacy among Santa Barbara's young and underprivileged residents. Karen and Arlen also led by example as annual Leadership donors to United Way. Arlen passed away in 2015, but his legacy will continue to improve the lives of many people for generations to come.



Heritage Club members were honored at a private luncheon at the El Encanto Hotel on June 1, 2016. This event was generously sponsored by Dennis and Jeff Forster of the Forster Group at Morgan Stanley. To learn more about becoming a Heritage Club member, contact **Judy Goodbody** at **965-8591, ext. 120**, email jgoodbody@unitedwaysb.org or visit unitedwaysb.org/giftplanning.



Alexis de Tocqueville Society

We extend special thanks to members of the Alexis de Tocqueville Society. This group of generous local philanthropists truly embraces the concept of creating positive change by making annual donations of \$10,000 or more to United Way of Santa Barbara County.



Renee and Bill Curtis



Stephanie and Jim Sokolove



Maryan Schall

ORDRE D'EGALITE \$50,000 +

Anonymous

ORDRE DE LIBERTE \$25,000-\$49,999

Aera Energy LLC
County of Santa Barbara
Behavior Wellness Department
Edison International
Goleta Union School District
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Mrs. Lillian P. Lovelace
John and Virginia Wigle
AGIA Affinity Services
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Leadership Circles

Our Leadership Circle Members play a vital role in the success of our programs and initiatives by making donations of \$1,000 to \$10,000 annually.



John and Julie Karbula, Ph.D.



Lance Connor and Nancy Werner



Cliff and Diane Lundberg



Gold Leadership Circle

\$6,000 – \$9,999

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\$3,000 – \$5,999

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1 Anonymous Donor

A major purpose of this publication is to honor our donors, volunteers and community partners. We have listed donors whose pledges were received by May 31, 2015—except for those who wished to remain anonymous and those whose names were withheld in accordance with workplace policy. We make every effort to include everyone and list all names correctly. We regret any errors and ask to be notified of corrections at 805.965.8591.

NAMES IN BOLD are United Way Community All Stars, who have contributed a total of \$500 or more to United Way of Santa Barbara County for three or more consecutive years.



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Community Partner Spotlight

Montecito Bank and Trust

For the past seven years, Montecito Bank and Trust has graciously provided their staff to lead financial literacy courses for Fun in the Sun scholars and their families, teaching about saving, interest, investing, and wise financial decisions.

THANK YOU!



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Community Partner Spotlight

The County of Santa Barbara

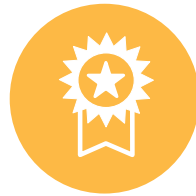
The County of Santa Barbara conducts the largest charitable giving campaign in the county, raising over \$204,000 last year. They also partner with us to provide literacy courses to the men and women on probation and in the county jail. This partnership has enormous impact on individuals going through the criminal justice system, as well as their families.

THANK YOU!

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 Mr. Richard K. Snoddy
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 Mr. Craig B. Springer
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\$180 – \$599

- | | | | |
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Community Partner Spotlight

Explore Ecology

Explore Ecology has partnered with United Way's Fun in the Sun program since 2013, educating participants on the environment—helping them to understand local environmental concerns, and providing them with the knowledge to make informed decisions on local environmental issues.

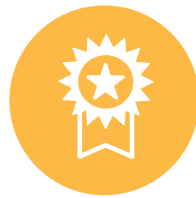
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Family Service Agency

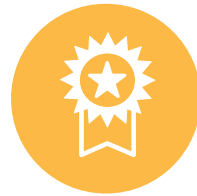
The Family Service Agency has partnered with United Way for over 10 years to provide parent education and child advocacy. Their participation in Fun in the Sun enhances relationships between parents and students, and students and staff through their extensive background and skill set in case management, service linkage, outreach, cultural competency, confidentiality, child abuse prevention, and parent engagement strategies.

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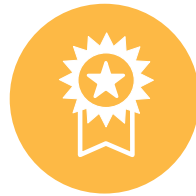
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- Mr. Anthony V. Ziuraitis
- Ms. Rebecca J. Zwick
- 27 Anonymous Donors



In-Kind Gifts

Gifts to United Way of Santa Barbara County come in many different forms. The generous donations from those listed on this page were in the form of goods, services, and media coverage during the year.

\$3,000 – \$9,999

- Albertsons/Vons
- Lockheed Martin Santa Barbara Focalplane
- Pacific Coast Business Times

\$1,000 – \$2,999

- Halper Fine Art
- Mr. John Kochis
- Orbital ATK
- Santa Barbara Axxess
- Santa Barbara Independent
- Santa Barbara Polo & Racquet Club
- Windsor Capital Group

\$1 – \$999

- Ablitt's Fine Cleaners & Launderer
- Alma Rosa Winery & Vineyards
- AMS Entertainment
- Arthur Murray Dance Studios
- Au Bon Climat
- Aveda
- Blacklake Golf Resort
- Bragg Live Food Products
- Brander Vineyards
- Casa Magazine
- Cottonwood Canyon Vineyard & Winery
- Cypress Ridge Golf Course
- Direct Relief International
- Ensemble Theatre Company
- Fess Parker Wine Country Inn & Spa

- Fit Buddha
- Gelson's Market
- Granada Theater
- Impact Hub Santa Barbara
- Island Packers
- Le Vigne Winery
- Mr. Buck Lindelof
- Lobero Theatre Foundation
- Melville Winery
- Metropolitan Theatres
- Mishay Salon & Spa
- Ms. Nancy Murdock

- Santa Barbara Maritime Museum
- Santa Barbara Museum of Natural History
- Santa Barbara Museum of Art
- Santa Barbara News-Press
- Santa Barbara Symphony
- Sea Landing
- Segway of Santa Barbara
- Shine Blow Dry Bar
- Simpatico Pilates
- State Street Ballet
- Suzanne's Cuisine

Community Partner Spotlight

American Indian Health & Services

Since 2009, American Indian Health & Services has partnered with United Way to provide much needed health and vision screenings for Fun in the Sun participants. As a result, hundreds of scholars and their families have received health screenings and referrals that helped them get needed care.

THANK YOU!

- Mr. Peter Negy
- Olio e Limone Ristorante
- PCPA Foundation
- Peaches Skin Care
- Qupe Winery
- Rancho Oso
- Rincon Broadcasting LLC
- San Ysidro Ranch
- Sanford Winery
- Santa Barbara Botanic Gardens
- Santa Barbara Chamber Orchestra
- Santa Barbara City College Theatre Group
- The Food Liaison
- The Huntington Library
- The Natural Cafe Corporate Office
- The Painted Cabernet
- TNCI Operating Company LLC
- Tolosa Winery
- Trader Joe's
- Upham Hotel & Country House
- Via Vai Trattoria Pizzeria
- Woody's BBQ
- Your Cake Baker
- Zodo's



NAMES IN BOLD are United Way Community All Stars, who have contributed a total of \$500 or more to United Way of Santa Barbara County for three or more consecutive years.



Community Partners

We gratefully acknowledge the outstanding contributions of our many community partners. Their help and support is what makes our work possible. We offer sincere thanks and stand in admiration of their selflessness, hard work and dedication.



211
 (AAA) Area Agency on Aging
 A Different Point of View
 AARP
 Aliso Elementary School
 Alzheimer's Association
 American Indian Health & Services
 American Red Cross-Santa Barbara
 Assistance League of Santa Barbara
 Ballard School
 Bank of America
 Bank of the West
 BEGA Lighting
 Boys and Girls Club of Santa Barbara
 Brandon Elementary School
 Buellton Union School District
 Cachuma Lake
 Canalino Elementary School
 Cancer Center of Santa Barbara with Sansum Clinic
 Caregiver Coalition of Santa Barbara
 Carpinteria Chambers of Commerce
 Carpinteria Children's Project at Main Carpinteria
 Carpinteria Library
 Carpinteria Middle School
 Carpinteria Unified School District
 Casa Dorinda

Catholic Charities Santa Barbara
 Chase Bank
 City of Buellton Parks and Recreation
 City of Carpinteria
 City of Carpinteria Aquatics
 City of Goleta
 City of Santa Barbara
 City of Santa Barbara Parks & Recreations
 City of Solvang Parks and Recreation
 Cleveland Elementary School
 Coast Caregiver Resource Center
 Coeta & Donald Barker Foundation
 College School District
 Community Action Commission
 Community Counseling & Education Center
 Community West Bank
 Cornelia Moore Dental Foundation
 Cottage Health
 Council on Alcoholism and Drug Abuse
 County of Santa Barbara
 County of Santa Barbara Behavioral Wellness Department
 County of Santa Barbara Probation Department
 County of Santa Barbara Sheriff's Department
 Cox Communications
 Deckers Outdoor Corporation
 Direct Relief International
 Doctors Assisting Seniors at Home (DASH)
 Dollywood Foundation
 Domestic Violence Solutions for Santa Barbara

Dons Net Café (SBHS)
 Dr. Neil Mietus
 East Side Library
 Easy Lift Transportation
 Edison International
 EduCraft Circuit Craft Circuitry
 El Camino Elementary School
 Ellwood Elementary School
 Errett Fisher Foundation
 Everybody Dance Now
 Explore Ecology
 Fairview Gardens
 Family Service Agency
 Foodbank of Santa Barbara County
 Franklin Elementary School
 Friendship Adult Day Care Center
 Girl Scouts of California's Greater Coast
 Girls Inc. of Carpinteria
 Girls Inc. of Greater Santa Barbara
 Goleta Chambers of Commerce
 Goleta Union School District
 Harding Elementary School
 Herbert and Gertrude Latkin Foundation
 Hollister Elementary School
 Hope School
 Housing Authority of the City of SB
 Hutton Parker Foundation
 Independent Living Resource Center
 Internal Revenue Service
 Isla Vista Youth Projects
 Kellogg Elementary School
 Key Class
 La Colina Jr. High School

La Cumbre Junior High School
 La Cumbre Junior High School Foundation
 La Patera Elementary School
 Lockheed Martin
 MarBorg Industries
 Martial Arts Family Fitness
 Monte Vista Elementary School
 Montecito Bank and Trust
 Mountain View Elementary School
 Music Academy of the West
 Nature Track
 Northern Santa Barbara United Way
 Notes for Notes
 Oak Valley Elementary School
 Olive Grove Charter School
 Page Youth Center
 Partners in Education
 Peabody Charter School
 People's Self-Help Housing
 Pleasant Valley Schoolhouse
 Police Activities League
 Primerica Securities
 Rabobank
 Red Feather Ball
 RRM Design
 Santa Barbara Federal Parole Day Reporting Center
 Safety Matters Certified Training
 Sandy Point Ink
 Santa Barbara Airport Community Education
 Santa Barbara Chambers of Commerce
 Santa Barbara City College
 Santa Barbara County Education Office
 Santa Barbara Eyeglass Factory

Santa Barbara Family Care Center
 Santa Barbara Housing Authority
 Santa Barbara Neighborhood Clinics
 Santa Barbara Parks and Recreation After-school Program
 Santa Barbara Police Activities League
 Santa Barbara Public Library System
 Santa Barbara Rape Crisis Center
 Santa Barbara Rescue Mission
 Santa Barbara Sailing Center
 Santa Barbara School of Music
 Santa Barbara Sport Fishing
 Santa Barbara Unified School District
 Santa Barbara Village
 Santa Ynez Elementary
 Santa Ynez Valley Foundation
 Santa Ynez Valley People Helping People
 Scholarship Foundation of Santa Barbara
 Solvang Elementary School
 Solvang Friendship House
 Solvang School District
 St. Vincent's
 Stand Tall
 Student Transportation of America
 Sub Zero Ice Cream & Yogurt
 Surf Happens
 The Village
 Towbes Foundation
 Transition House
 Turner Foundation

UCSB
 Union Bank
 Union Bank Foundation
 United Boys and Girls Clubs of Santa Barbara
 United Ways of California
 Unity Shoppe
 US Bank
 Valley Haven Senior Center
 Veggie Rescue
 Vieja Valley Elementary School
 Visiting Nurse and Hospice Care of Santa Barbara
 Vista del Monte Retirement Community
 Volentine Family Foundation
 Walter & Holly Thomson Foundation
 Washington Elementary School
 Weingart Foundation
 Wells Fargo Bank
 Westmont College
 Wildling Museum
 Williams-Corbett Foundation
 Women's Economic Ventures
 Wood-Claeyssens Foundation
 YMCA Montecito Family Center

In addition to the community partners listed here, more than 60 other organizations played vital roles as community partners in United Way of Santa Barbara County's Fun in the Sun Program (see page 9) and the 23rd Annual Day of Caring (see page 17).

United Way of Santa Barbara County 2015–16 BOARD OF DIRECTORS

John Wigle, Chair
Chairman & CEO, AGIA Insurance Services

Diane B. Doiron, Vice Chair
Owner, Doiron Financial Associates

John Hanna, Vice Chair
Retired Executive

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United Way of Santa Barbara County

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President, Cancer Foundation of Santa Barbara

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School District

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Westmont College

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Services

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Health System

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Mike Noling
Community Volunteer
and Business Leader

David Prichard
Senior Vice President,
Private Client Advisor,
US Trust

Charting the Course for a Bright Future

First and foremost, I want to thank Paul Didier for his hard work and commitment to building United Way of Santa Barbara County into what it is today.

Over the last 42 years, his leadership has been characterized by unwavering dedication, strategic thinking, and—most importantly—the innovative ideas behind many of UWSBC’s award-winning partnerships and services. The resulting recognition is an asset that we will continue to benefit from for many years to come.

As incoming President & CEO, I am excited to work with such a great team of board members, staff, and supporters. They are truly dedicated to improving the lives of everyone in our community. In the coming years, United Way of Santa Barbara County will continue to create, direct, and support innovative strategic partnerships across multiple sectors to improve education, health, and financial empowerment throughout the county.

On a personal note, I want to thank Paul for his mentorship and support over the past 11 years. I know that I am fortunate to have worked so closely with a visionary leader who was willing to share his insights. As we move forward together, I am confident that with the help of our outstanding board, staff, and volunteers, we will build on United Way of Santa Barbara County’s 93-year history of success, and create a brighter future for everyone in Santa Barbara County.



Steve Ortiz, MBA
Incoming President and CEO
United Way of Santa Barbara County



United Way's Programs and Initiatives

are making life better for everyone in Santa Barbara County



Fun in the Sun



United for Literacy



Kindergarten
Success Institute



United Learning
Center



United for Financial
Empowerment



United for Health



Young Leaders
Society



Day of Caring



Red Feather Ball



Annual Awards



Executive Club



Top Workplaces



Heritage Club



Alexis de Tocqueville
Society



Leadership Circle



Presidents Club



Ambassadors Club



In-Kind Gifts



Community Partners



Planned Giving



United Way of Santa Barbara County

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